

## SENIOR ADVISOR – INNOVATION & INTERNATIONAL PROGRAMMES

**A full-time or part-time, permanent vacancy – South East Wales, £35-42K p.a.**

Established in 2004, BIC Innovation is Wales' leading innovation services business. Operating from offices in Anglesey and Bridgend, BIC Innovation provides support and services to over 600 SMEs each year. Core delivery themes include innovation, skills, growth and internationalisation services to ambitious Welsh businesses from High Potential Start-ups to Fast Growth SMEs to Large Corporates developing Open Innovation processes. Enterprise Europe Network (EEN) is the European Commission's flagship programme for supporting the development and growth of SMEs through internationalisation. Each of the approximately 600 delivery partners in 65 countries (EU, BRICs, etc.) use network resources and engagement with the other delivery partners to identify and develop international commercial, technology and research & innovation partnership opportunities for their SME client base. BIC Innovation has been highly successful in the delivery of EEN services since 2012, and since 2015 has been part of the 21-partner ENIW consortium led by Innovate UK and delivering EEN and Innovate2Succeed (I2S) services in England, Northern Ireland and Wales.

The main duties of the Senior Advisor – Innovation & International Programmes role will be to proactively build and support the EEN & I2S client base in South East Wales. This position therefore presents an excellent career development opportunity for a suitably-experienced individual interested in delivering business & management consultancy support with a strong international theme.

Candidates will have a minimum of 5 years industrial and/or business consultancy experience. Having had international aspects to previous roles is desirable, ideally with some elements of innovation/R&D, product management, business development/management or business support/consultancy. The successful candidate will also have proven ability of building rapport and face-to-face working relationships with private sector businesses having innovation and/or international aspects to their activities. A basic understanding of intellectual property rights (IPR) is desirable.

It is important that candidates are self-motivated to be able to proactively and sustainably generate their own pipelines of prospective client leads with the tenacity to develop them through to positive outcomes. Competent ICT skills are required with a diligent, systematic and accurate approach to activity reporting, project documentation and CRM data.

Candidates should be educated to degree level, ideally in a scientific, engineering or technical discipline. Spoken and written fluency in English is mandatory, with an ability to speak Welsh desirable but not essential.

A full driving licence with own vehicle available and insured for business use is essential. International travel may occasionally be required.

This is planned as a full-time (currently 37.5 hours/week), permanent vacancy, however part-time working at approximately 30 hours/week with pro-rata salary could be possible.

In the first instance interested candidates should email a CV and covering letter providing further detail on the candidate's relevance to the role to [hr@bic-innovation.com](mailto:hr@bic-innovation.com) by the closing date of 18.03.2019

For background information, please see <https://www.enterprise-europe.co.uk/> ; [www.bic-innovation.com](http://www.bic-innovation.com); <http://een.ec.europa.eu/>